



SALES MANAGER - SPAIN

The **NOVASOL CHEMICALS Group** is a 100% independent company, ranked in the ICIS Top Best 100 chemical distributors. The company, headquartered in Brussels, is active in Asia, Europe and North America with local teams in 20 countries.

For the development of our ambitious growth plan in Spain, we are looking for a young and dynamic **Sales Manager**.

Your role:

- Identify and develop new customers and markets for our product portfolio
- Grow and maintain customer relationships at all levels
- Develop account specific strategies
- Drive business growth and improve the company's market position
- Implement a product / price / volume strategy in cooperation with the international team
- Establish and achieve a defined sales budget
- Efficient reporting to the Country Manager

Your profile:

- Experience (min 2 years) in similar distribution business
- Knowledge of the Chemical Distribution business is a must
- Graduate level education in chemistry or science
- Fluent in Spanish & English
- Familiar with Microsoft Office Suite & CRM system (Oracle NetSuite)
- Excellent written and verbal communication skills
- Team player, problem solver, pro-active and self-starter, analytical, resilient
- Entrepreneurship in all you do
- Result driven: able to recognize the needs of the customer and bring it to a good end

Novasol Chemicals

Distribution. Worldwide, just right.



Our offer:

- Young, dynamic, cosmopolitan working environment
- Autonomy and responsibility
- Flexibility
- Great Place to Work in Barcelona, frequent travelling in Spain (according to local Corona regulation)
- Attractive salary & fringe benefits package
- Company car

Interested in joining our team? Please apply at hr@novasolchemicals.com.

Novasol Chemicals Group